

# **COMMUNITY REINVESTMENT ACT** ("CRA") **PUBLIC FILE**

4/1/2024 Q1

## **Divisions:**









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### **OVERVIEW**

The Community Reinvestment Act ("CRA") is a federal law designed to encourage depository institutions to help meet the credit needs of the communities in which they operate, including low- and moderate-income ("LMI") neighborhoods and individuals, consistent with safe and sound banking operations. The CRA also sets forth requirements for a bank to maintain a public file and make it available to the public for inspection upon request at no cost as defined in the Code of Federal Regulations ("CFR") at 12 CFR 345.43. Cornerstone Capital Bank, SSB and its operating divisions ("Cornerstone" or "the Bank" or "CCB") are committed to compliance with CRA and addressing the development needs of the communities in the Bank's combined Assessment Areas ("AA") through lending, investing and servicing. Cornerstone Home Lending ("CHL") and The Roscoe State Bank ("RSB") are referenced throughout this CRA Public File as divisions of the Bank.

Cornerstone's CRA public file shall be available to the public for inspection upon request, at no cost at:

- The main office and, if an interstate bank, at one branch office in each state, all information in the public file; and
- At each branch:
  - A copy of the public section of the bank's most recent CRA Performance Evaluation and a list of services provided by the branch; and
  - Within five calendar days of the request, all the information in the public file relating to the assessment area in which the branch is located.

Upon request, the Bank shall provide copies, either on paper or in another form acceptable to the person making the request, of the information in its public file. The Bank may charge a reasonable fee not to exceed the cost of copying and mailing (if applicable). Except as otherwise provided in this CRA public file, a bank shall ensure that the information required is current as of April 1 of each year.

For questions or information requests, please contact:

### **Debbie Ray**

Director of Fair and Responsible Banking / CRA Officer
Phone (218) 766-0572

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### BANK BRANCH AND SERVICE INFORMATION

#### This section provides:

- A list of the bank's branches, their street addresses, hours of operation, and geographies;
- A list of branches opened or closed during the current year and each of the prior two calendar years, their street addresses, and geographies;
- A list of services (available loan and deposit products, and transaction fees) generally offered at the Bank's branches and descriptions of material differences in the availability or cost of services at particular branches, if any. At its option, a bank may include information regarding the availability of alternative systems for delivering retail banking services (e.g., Remote Service Facilities ("RSFs"), RSFs not owned or operated by or exclusively for the bank, banking by telephone or computer, loan production offices, and bank-at-work or bank-by-mail programs); and
- For a small bank or a bank that was a small bank during the prior calendar year shall include in its
  public file, the loan-to-deposit ratio for each quarter of the prior calendar year and, at its option,
  additional data on its loan-to-deposit ratio; and the information required for other banks, if the
  Bank has elected to be evaluated under the lending, investment, and service tests.

#### BANK BRANCH LOCATIONS AND HOURS OF OPERATIONS

SERVICE LOCATION			ADDRESS				HOURS OF OPERATION			
Division	Туре	Name	Street	City	State	Zip	Days	Lobby	Drive-In	ATM
- POSSOF	Branch	Bastrop	710 Highway 71 West	Bastrop	TX	78602	Mon-Fri Sat	8:30a - 5:00p Closed	8:00a - 6: 00p 8:30a - 12:30p	Drive Up 24 Hours
R ROSCOE BANK	Branch	Roscoe	117 Cypress Street	Roscoe	TX	79545	Mon-Fri Sat	9:00a - 4:00p Closed	8:00a - 4:00p Closed	Drive Up 24 Hours
	Branch	Sweetwater	209 Cedar Street	Sweetwater	TX	79556	Mon-Fri Sat	8:00a - 5:00p Closed	7:30a - 6:00p 7:30a - 12:00p	Drive Up 24 Hours
	LPO	Big Life	5910 Courtyard Drive	Austin	TX	78731	Mon-Fri Sat	9:00a - 5:00p Closed	NA	NA
Cornerstone <sup>®</sup>	LPO	Builder Retail	1 Chisholm Trail	Round Rock	TX	78681	Mon-Fri Sat	9:00a - 5:00p Closed	NA	NA
HOME LENDING	LPO	Fortuna	2801 Via Fortuna	Austin	TX	78746	Mon-Fri Sat	8:00a - 5:00p Closed	NA	NA

							ow Middle Moderate Upper				
SERVICE LOCA	ATION						G	EOGRAPHIE	S		
Division	Type	Name		_	Code	-	<sup>1</sup> Tract			Name	1
Division	1,460	Nume	State	MSA	County	Tract	Income	State	MSA	County	Assessment Area
<b>—</b> POCCOE	Branch	Bastrop	48	12420	021	9503.02	Middle	Texas	Austin	Bastrop	Austin MSA
R ROSCOE BANK	Branch	Roscoe	48	NA	353	9505.00	Middle	Texas	Non	Nolan	Texas Non-MSA
menterFOC	Branch	Sweetwater	48	NA	353	9503.00	Low	Texas	Non	Nolan	Texas Non-MSA
	LPO	Big Life	48	12420	453	0307.00	Upper	Texas	Austin	Travis	Austin MSA
Cornerstone <sup>®</sup>	LPO	Builder Retail	48	12420	491	0206.02	Middle	Texas	Austin	Williamson	Austin MSA
HOME LENDING	LPO	Fortuna	48	12420	453	0019.11	Middle	Texas	Austin	Travis	Austin MSA

<sup>1</sup>As designated in the 2020 Decennial Census









### **BANK BRANCHES OPENED OR CLOSED**

CCB has not opened or closed any branches during the previous two (2) years.

## **PRODUCTS AND SERVICES**

### **CHECKING**

Offered By:	PERSONAL				
R ROSCOE	Free Checking	Now Account	HSA		
Description	A simple account with no monthly service fees	Those who want to have unlimited access and still earn interest	For those who qualify with a High Deductible Health Plan		
Opening Minimum	\$0.00	\$1,500.00	\$0.00		
Statements	Electronic or Paper	Electronic or Paper	Electronic or Paper		
Monthly Service Fee	\$0.00	\$10.00 if minimum balance requirements are not met	\$0.00		
Waiver of Monthly Service Fee	N/A	\$1,500.00 daily balance requirement	N/A		
Earns Interest	No	Yes	Yes		
Free Checks	1st Box Free (Exclusive Design Only)	1st Box Free (Exclusive Design Only)	Debit Card Only		
ADDITIONAL ACCOUNT INFORMATION	<ul> <li>Free Online Banking, Mobile Banking, Mobile Deposit, Bill Pay</li> <li>Debit Card Access</li> <li>Optional Overdraft Services</li> </ul>				









## **CHECKING - Continued**

Offered By:	COMMERCIAL
R ROSCOE BANK AND THE	Free Business Checking
Monthly Service Fee	N/A
Waiver of Monthly Service Fee	N/A
Earns Interest	No
Earns Credit on deposit balances to offset service and activity fees	N/A
Free Transactions monthly - paper and electronic	Unlimited
Excess Transaction Fees per item once transaction limit is reached	N/A
Available to Nonprofit Companies	Yes
Available to Public Companies	Yes
ADDITIONAL ACCOUNT INFORMATION	<ul> <li>Online Banking, Cash Management (with approval)</li> <li>Debit card access</li> <li>Optional overdraft services</li> <li>A selection of add-on tools to help manage cash flow—like Merchant Services, Remote Deposit Capture, Business Loans and Lines-of-Credit</li> </ul>





### **SAVING and MONEY MARKET**

Offered By:	PERSONAL		сомм	ERCIAL
R ROSCOE BANK AREFUL	Regular Savings	Money Market Account	Regular Savings	Money Market Account
Opening Minimum	\$200.00 No minimum for minors	\$2,500.00	\$200.00	\$2,500.00
Monthly Service Fee	\$4.00	\$15.00	\$4.00	\$15.00
Waiver of Monthly Service Fee	\$200.00 daily balance requirement	\$2,500.00 daily balance requirement	\$200.00 daily balance requirement	\$2,500.00 daily balance requirement
Interest Tiers	No Tiers	4 Tiers	No	Yes
Withdrawal Limits	3 per Quarter \$3.00 fee on each additional withdrawal over three	6 per Month \$10.00 fee on each additional withdrawal over six	3 per Quarter \$3.00 fee on each additional withdrawal over three	6 per Month \$10.00 fee on each additional withdrawal over six
ADDITIONAL ACCOUNT INFORMATION	Interest is compounded and paid quarterly on collected funds for Savings Account Interest is compounded and paid monthly on collected funds for Money Market Account Overdraft protection option to link to your checking account (except for Youth Savings) Scheduled recurring transfers to your savings account from another account of your choosing Free online and mobile banking access to your accounts		Interest is compounded and p funds for Savings Account Interest is compounded and p funds for Money Market Acco Link your business savings acc checking account for overdraf	paid monthly on collected unt ount to your business

Offered By:	COMMERCIAL		
Cornerstone CAPITAL BANK	Business MMDA		
Opening Minimum	N/A		
Monthly Service Fee	N/A		
Waiver of Monthly Service Fee	N/A		
Interest Tiers	No		
Withdrawal Limits	6 per Month		
ADDITIONAL ACCOUNT INFORMATION	Interest is compounded daily and paid monthly     Can be linked to business checking account for overdraft protection     Wire and ACH transfers available		





### **CERTIFICATE OF DEPOSIT and INDIVIDUAL RETIREMENT ACCOUNT**

Offered By:	PERSONAL				
R ROSCOE BANK	Certificate of Deposit	Individual Retirement Account Traditional and Roth			
Opening Minimum	\$1,000.00	\$1,000.00			
Additional Deposits	No	Yes up to yearly max, excluding transfer rollover			
Interest Paid	Fixed  Compounded Quarterly  if added back to CD	Fixed Compounded Quarterly			
Early Withdrawal Penalty	1 - 6 Months Interest	3 Months Interest + Government Penalties			
ADDITIONAL ACCOUNT INFORMATION	Competitive interest rates with no maintenance fees     Multiple term options—save for as little as three months to five years     Fixed interest rate for length of term you choose     FDIC insured up to the maximum applicable limits				







### **LOANS**

Offered By:	PERSONAL						
R ROSCOE BANK	Loan Type	Terms	Rate	Payment			
	CD Secured	Match CD Maturity	Fixed	Monthly or Annual			
Cash Secured	Cash Secured Other than CD	1 Year	Fixed				
Unsecured		12 Months	Fixed	Monthly			
	Automobile	Based on Vehicle Age	Fixed	Monthly Principal & Interest			
	Recreational Vehicle	Based on Vehicle Age	Fixed	Monthly Principal & Interest			
Used Auto	Motorcycle	Based on Vehicle Age	Fixed	Monthly Principal & Interest			
	Watercraft	Based on Vehicle Age	Fixed	Monthly Principal & Interest			
	Boat/Motor/Trailer	Based on Vehicle Age	Fixed	Monthly Principal & Interest			
	Automobile	Based on Vehicle Age	Fixed	Monthly Principal & Interest			
	Recreational Vehicle	Based on Vehicle Age	Fixed	Monthly Principal & Interest			
New Auto	Motorcycle	Based on Vehicle Age	Fixed	Monthly Principal & Interest			
	Watercraft	Based on Vehicle Age	Fixed	Monthly Principal & Interest			
	Boat/Motor/Trailer	Based on Vehicle Age	Fixed	Monthly Principal & Interest			
ADDITIONAL ACCOUNT INFORMATION		No Personal Line	of Credit available				

Offered By:		COMMERCIAL			
R ROSCOE BANK RANZA 412	Terms	Rate	Payment		
Secured	12-60 Months	Fixed or Variable usually 1.5% to 2% over WSJP	Monthly or Annual		
Unsecured	12 Months	Fixed	Monthly or Annual		
Line of Credit	12 Months	Fixed or Variable usually 1.5% to 2% over WSJP	Monthly, Quarterly, or At Maturity Interest can be paid Monthly, Quarterly or at maturity. P&I can all be due at maturity.		
Commercial Mortgage	1-20 Years	Variable	Monthly or Annual		
Small Business Administration	N/A				
ADDITIONAL ACCOUNT INFORMATION	Agriculture loans have same terms as business loans				









Offered By:	COMMERCIAL					
Cornerstone	Туре	Terms	Rate	Payment		
Line of Credit	Private Wealth and Small Businesses	Lines of credit will often be structured as one-year maturities but may be shorter	Generally a floating rate tied to SOFR 30 Day or to WSJP	Interest payable monthly or quarterly, or at maturity of SOFR tranche		
	Commercial Construction	Initial maturity usually 1 to 3 years. A mini-perm option at the end of the construction period is common	Generally a floating rate tied to SOFR 30 or WSJP during construction period; mini-perm usually has a fixed rate but might be floating	Interest payable monthly or quarterly, or at maturity of SOFR tranche Monthly or quarterly principal payments typical for mini-perm; usually P&I basis		
Construction Real Estate Loans	1-4 Family Construction	Usual maturity of 6 to 24 months, depending upon size of home being built	Usually floating rate tied to WSJP or SOFR30; occassionally a fixed rate	Interest payable monthly or quarterly, or at maturity of SOFR tranche.		
	1X Close SFR Construction/Permanent	Usual maturity of 9 to 24 months for the construction period then loan rolls into permanent	Generally a floating rate tied to SOFR 30 or WSIP during construction period; mini-perm may have a floating or fixed rate	Interest payable monthly or quarterly, or at maturity of SOFR tranche Monthly P&I payments are typical after conversion to permanent mortgage		
	Lot Development	Term of 12-30 months are common, with quarterly curtailments beginning after development period if no reductions from lot sales	Usually floating rate tied to WSJP or SOFR30; occassionally a fixed rate	Interest payable monthly or quarterly, or at maturity of SOFR tranche		
Land Loans	Raw Land	Commonly 1 to 5 year maturity primarily based on LTV and strength of borrower	Floating Rate tied to SOFR 30 or WSJP, or fixed rate	Typically payments monthly or quarterly May be interest only or P&I or PPI primarily based LTV and strength of borrower		
	Improved Land	Commonly 1 to 5 year maturity primarily based on LTV and strength of borrower	Floating Rate tied to SOFR 30 or WSJP, or fixed rate	Typically payments monthly or quarterly  May be interest only or P&I or PPI primarily based LTV and strength of borrower		
Permanent/Mini- Perm Commercial Real Estate Loans	Traditional Non-Owner Occupied Commercial RE	Generally terms of 6 months to 15 years; five or ten year maturities will be common  Amortizations of 15 or 25 years common, and generally not to exceed 30 years	Floating Rate tied to SOFR 30 or WSJP, or fixed rate. Fixed rate will commonly have a re-pricing trigger at 3 or 5 year mark	Occasionally an interest only period of 3-12 months at inception followed by P&I amortization  Commonly starts P&I monthly or quarterly at inception and throughout term		
	Owner-Occupied Commercial RE (Owner occupant is greater than 50%)	Maturities typically 5 to 15 years. Re-pricing trigger common at 3 or 5 year mark	Commonly fixed rate, but may be floating based on SOFR 30 or WSJP	Principal and interest payable monthly or quarterly		
ADDITIONAL ACCOUNT INFORMATION		Secured Overnight Financing Wall Street Journal Prime	Rate			









Offered By:	COMMERCIAL					
Cornerstone CAPITAL BANK	Туре	Terms	Rate	Payment		
	Working Capital RLOC - Typically for Accounts Receivable and Inventory	Commonly 1-year term but may be up to 5-year term for stronger borrowers	Typically Floating Rate tied to SOFR 30 or WSJP	Monthly or quarterly interest payments and repayments based on borrowing base		
		Typically secured and governed by borrowing base				
	Machinery and/or Equipment Term	Loan maturities typically 1- to 5-years and tied to useful life of financed equipment	Commonly fixed rate or floating based on SOFR 30 or WSJP	Usually monthly or quarterly PPI or P&I		
		May have an interest only draw feature or GLOC for equipment purchases				
		Typically secured				
	Notes Receivable Term (Discounting one or more Notes Receivable)	Typically amortizes to repayment prior to payout of underlying receivable	Commonly fixed rate but may be floating based on SOFR 30 or WSJP	Usually monthly or quarterly PPI or P&I		
	Notes Receivable RLOC (Financing a portfolio of notes receivable)	Loan maturities typically 1- to 3-years, might be up to 5-years for stronger borrowers	Typically Floating Rate tied to SOFR 30 or WSJP	Usually monthly or quarterly interest only, with reductions tied to the borrowing base		
Commercial &		Typically on a borrowing base				
Industrial Lending	Aircraft	Typically 3- to 5-year term, secured, amortizing	Typically fixed rate	Monthly or quarterly P&I or PPI		
				Amortization pace tied to useful life and generally 15-years of less		
	Cash Secured	Maturity dates should not go beyond maturity date of the CD	Typically fixed rate	Typically monthly interest		
	Margin Stock-Non Purpose Loans	Typically an RLOC with 1- year maturity but may be longer	Typically Floating Rate tied to SOFR 30 or WSJP, but may be fixed	Typically monthly or quarterly interest only or P&I		
	Manaia Charle Donner	Borrowing base typical Typically an RLOC with 1-	Torically Floating Bata	Torically manthly an		
	Margin Stock-Purpose Loans	year maturity but may be longer	Typically Floating Rate tied to SOFR 30 or WSJP, but may be fixed	Typically monthly or quarterly interest only or P&I		
	Life Insurance-Cash Value	Borrowing base typical Uncommon - may be RLOC or amortizing term	Fixed or floating	Amortizing or RLOC		
	Secured by Letter of Credit	Uncommon - may be RLOC or amortizing term	Fixed or floating	Amortizing or RLOC		
	Automobile Floor Plan Loans	Uncommon - one-year secured RLOC with Borrowing Base	Typically floating based on SOFR 30 or WSJP	Monthly or quarterly interest payments and repayments based on borrowing base		
	Unsecured RLOC	Uncommon - typically one- year but may be up five- year for very strong corporate borrowers	Typically floating based on SOFR 30 or WSJP	Monthly or quarterly interest payments		
ADDITIONAL ACCOUNT INFORMATION		Secured Overnight Financing I Wall Street Journal Prime	Rate			









Offered By:	COMMERCIAL					
Cornerstone	Туре	Terms	Rate	Payment		
Church Loans	Completed Construction or Existing Church Facility	Generally maturities of 5 to 15 years  Amortizations of 15 or 25 years common, and generally not to exceed 30 years	Commonly fixed rate, but may be floating based on SOFR 30 or WSJP Fixed rate typically will re- price at 3 or 5 year trigger	Occasionally an interest only period of 3-12 months at inception  Commonly starts P&I monthly or quarterly at inception and throughout term		
	Standby Letter of Credit	Typically up to 13 months but occasionally longer maturities for stronger borrowers May include an automatic renewal clause for stronger borrowers	Annual fixed fee paid at inception, and at inception of any extended period  Other fees may apply such as a draw or transfer fee	Annual fixed fee paid at inception, and at inception of any extended period		
Letters of Credit	Letters of Credit  Standby Letter of Credit - Direct Pay		Annual fixed fee paid at inception, and at inception of any extended period  Other fees may apply such as a draw or transfer fee	Annual fixed fee paid at inception, and at inception of any extended period		
	Commercial Letter of Credit	Uncommon - typically 3- to 9-months	Commission fee at inception and at draws, plus correspondent fees	Commission fee at inception and at draws, plus correspondent fees		
ADDITIONAL ACCOUNT INFORMATION		Secured Overnight Financing I Wall Street Journal Prime	Rate			

Offered By:	N	//ORTGAGE	
R ROSCOE BANK	Terms	Rate	Lien
Purchase	1-30 Years	Variable <i>or</i> Short Term Fixed	1st
Construction	12 Months	Fixed	1st
Investment	1-20 Years	Variable	1st
Texas Home Equity	1-30 Years	Variable <i>or</i> Short Term Fixed	1st
Home Improvement	1-30 Years	Short Term Interest Only	1st
Refinancing	1-30 Years	Variable <i>or</i> Short Term Fixed	1st
ADDITIONAL ACCOUNT INFORMATION			



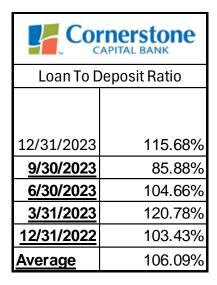




Offered By:		MOR	TGAGE	
Cornerstone®	Terms	Rate	Lien	Collateral Occupancy 1 to 4 Family Residence
Purchase	10 - 40 Years	Market	1st and Subordinate	OO / NOO / 2nd homes
Construction	3 - 13 Months	Market	1st	00
FHA / VA	15 - 30 Years	Market	1st and Subordinate	OO / NOO / 2nd homes
Investment	10 - 40 Years	Market	1st	NOO
Texas Home Equity (Cash Out)	10 - 30 Years	Market	1st	00
Refinancing	10 - 40 Years	Market	1st	OO / NOO / 2nd homes
ADDITIONAL ACCOUNT INFORMATION				

### **LOAN TO DEPOSIT RATIO**

Data obtained from the Call Report as of 3/19/2024.







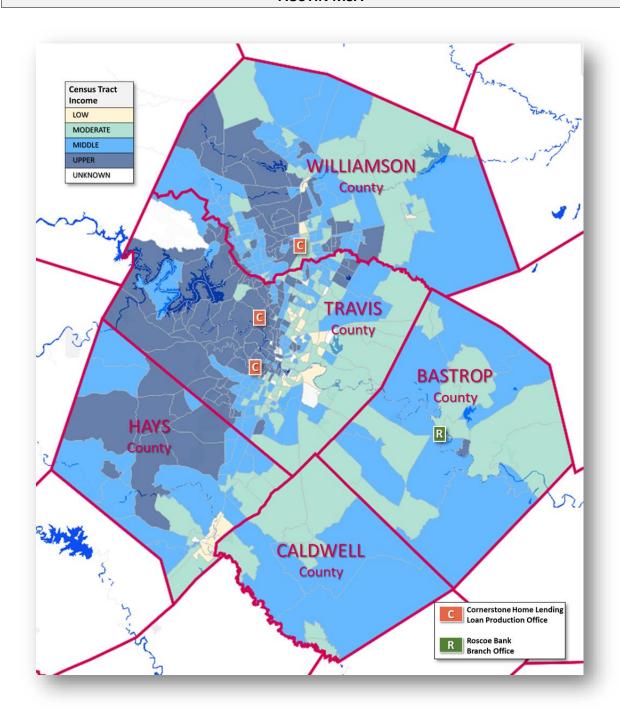
### **ASSESSMENT AREA INFORMATION**

#### This section contains:

- A map of each assessment area showing the boundaries of the area; and
- A list of geographies contained within the area.

### **ASSESSMENT AREA MAPS**

### **AUSTIN MSA**

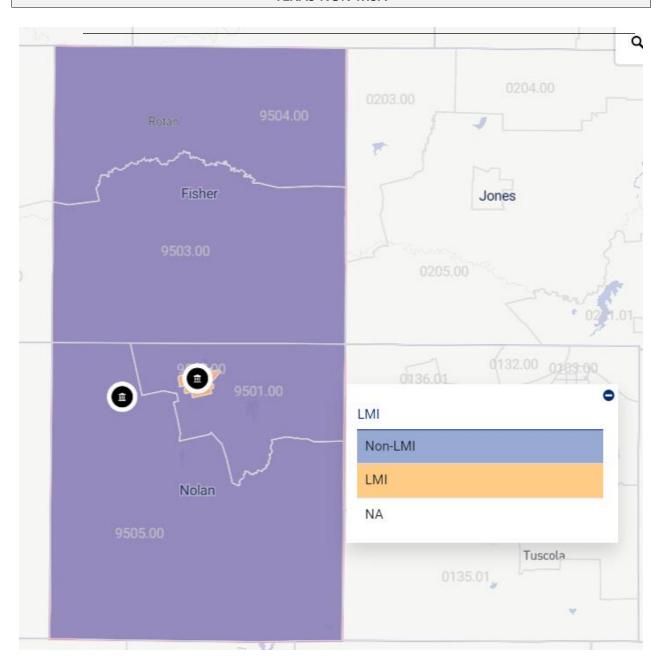






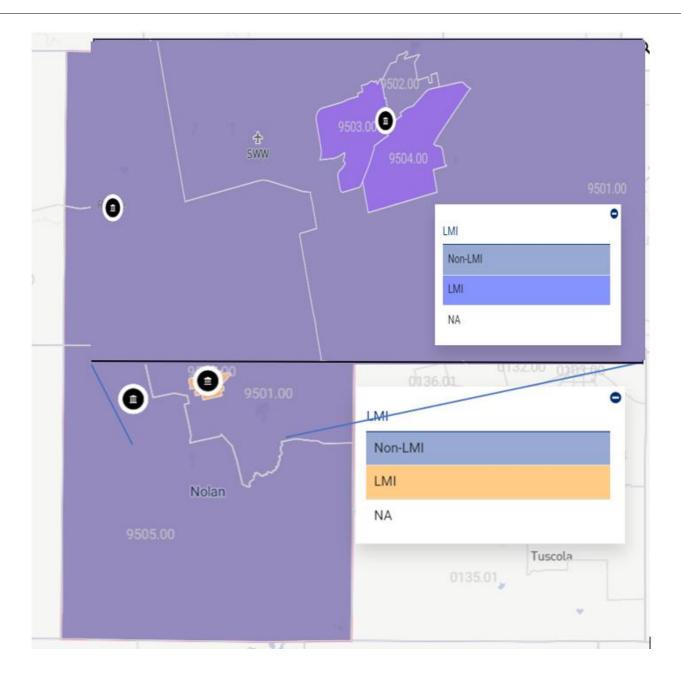


### **TEXAS NON-MSA**













### **ASSESSMENT AREA GEOGRAPHIES**

	AUSTIN MSA								
TEXAS (48) - BAS	TEXAS (48) - BASTROP COUNTY (021) - 21 Tracts								
	48 021 9501.02		48 021 9502.02	48 021 9503.01	48 021 9503.02	48 021 9503.03	48 021 9504.01	48 021 9504.02	48 021 9504.03
		48 021 9505.05	48 021 9505.06	48 021 9506.01	48 021 9506.02	48 021 9507.00	48 021 9508.03	48 021 9508.04	
48 021 9508.06			•	1	1	'	•	1	
TEXAS (48) - CAL	DWELL COUNTY (	055) - 11 Tracts							
48 055 9601.02	48 055 9601.03	48 055 9601 04	48 055 9602 00	48 055 9603 00	48 055 9604 00	48 055 9605 01	48 055 9605 02	48 055 9606 00	48 055 9607.01
48 055 9607.02	10 033 3002.03	10 000 000101	10 000 0002.00	10 033 3003.00	10 055 500 1100	10 033 3003.01	10 033 3003.02	1.0 033 3000.00	10 000 000 101
	'S COUNTY (209) -	46 Tracts							
		48 209 0103.02	48 209 0103.05	48 209 0103.06	48 209 0103.07	48 209 0103.08	48 209 0103.09	48 209 0104.01	48 209 0104.02
48 209 0105.00		48 209 0106.02	48 209 0106.03	48 209 0103.00	48 209 0103.07	48 209 0103.08	48 209 0103.09	48 209 0104.01	48 209 0104.02
48 209 0108.10		48 209 0108.12	48 209 0108.13	48 209 0108.14	48 209 0108.15	48 209 0108.16	48 209 0108.17	48 209 0108.18	48 209 0109.05
48 209 0109.09		48 209 0109.12	48 209 0109.13	<u> </u>	48 209 0109.15	48 209 0109.16	48 209 0109.17	48 209 0109.18	
		48 209 0109.22	48 209 0109.23		48 209 0109.25			'	
TEXAS (48) - TRA	VIS COUNTY (453)	) - 290 Tracts				_			
48 453 0001.01		48 453 0002.03	48 453 0002.04	48 453 0002.05	48 453 0002.06	48 453 0003.02	48 453 0003.04	48 453 0003.05	48 453 0003.07
48 453 0001.01	<b>!</b>	48 453 0002.03	48 453 0002.04	48 453 0002.03	48 453 0002.00	48 453 0006.05	48 453 0005.04	48 453 0006.07	48 453 0006.08
48 453 0007.00		48 453 0004.01	48 453 0004.02	48 453 0003.00	48 453 0009.01	48 453 0009.02	48 453 0010.00	48 453 0001.01	48 453 0000.08
48 453 0011.03		48 453 0013.04	48 453 0013.07	48 453 0013.08	48 453 0013.09	48 453 0013.10	48 453 0013.11	48 453 0013.12	
48 453 0014.02		48 453 0015.01	48 453 0015.03	48 453 0015.04	48 453 0015.05	48 453 0016.02	48 453 0016.03	48 453 0016.04	48 453 0016.05
48 453 0016.06	48 453 0019.10	48 453 0019.11	48 453 0019.12	48 453 0019.13	48 453 0019.14	48 453 0019.15	48 453 0019.16	48 453 0019.17	48 453 0019.18
48 453 0019.19	48 453 0019.20	48 453 0019.21	48 453 0019.22	48 453 0019.23	48 453 0020.02	48 453 0020.03	48 453 0020.04	48 453 0020.06	48 453 0020.07
48 453 0021.04	48 453 0021.05	48 453 0021.06	48 453 0021.07	48 453 0021.08	48 453 0021.09	48 453 0021.10	48 453 0021.11	48 453 0021.12	
48 453 0022.01		48 453 0022.13	48 453 0022.14	48 453 0022.15	48 453 0022.16	48 453 0022.17	48 453 0022.18	48 453 0022.19	48 453 0022.20
48 453 0022.21		48 453 0023.04	48 453 0023.07	48 453 0023.10	48 453 0023.13	48 453 0023.14	48 453 0023.15	48 453 0023.16	48 453 0023.19
48 453 0023.20		48 453 0023.22 48 453 0024.11	48 453 0023.23	48 453 0023.24	48 453 0023.25	48 453 0023.26 48 453 0024.22	48 453 0023.27 48 453 0024.23	48 453 0024.03 48 453 0024.24	48 453 0024.07
48 453 0024.09 48 453 0024.32	<b>!</b>	48 453 0024.11	48 453 0024.12 48 453 0024.37	48 453 0024.13 48 453 0024.38	48 453 0024.19 48 453 0024.39	48 453 0024.22	48 453 0024.23	48 453 0024.24	48 453 0024.30 48 453 0024.43
48 453 0024.44	48 453 0024.45	48 453 0024.46	48 453 0024.47	48 453 0024.38	48 453 0024.49	48 453 0024.50	48 453 0024.41	48 453 0024.52	48 453 0024.43
48 453 0025.00		48 453 0301.00	48 453 0302.00	48 453 0303.00	48 453 0304.00	48 453 0305.00	48 453 0306.00	48 453 0307.00	
48 453 0309.00		48 453 0311.00	48 453 0312.00	48 453 0313.00	48 453 0314.00	48 453 0315.00	48 453 0316.00	48 453 0317.00	48 453 0318.00
48 453 0319.00	48 453 0320.00	48 453 0321.00	48 453 0322.00	48 453 0323.00	48 453 0324.00	48 453 0325.00	48 453 0326.00	48 453 0327.00	48 453 0328.00
48 453 0329.00	48 453 0330.00	48 453 0331.00	48 453 0332.00	48 453 0333.00	48 453 0334.00	48 453 0335.00	48 453 0336.00	48 453 0337.00	48 453 0338.00
48 453 0339.00	48 453 0340.00	48 453 0341.00	48 453 0342.00	48 453 0343.00	48 453 0344.00	48 453 0345.00	48 453 0346.00	48 453 0347.00	48 453 0348.00
48 453 0349.00		48 453 0351.00	48 453 0352.00	48 453 0353.00	48 453 0354.00	48 453 0355.00	48 453 0356.00	48 453 0357.00	
48 453 0359.00	48 453 0360.00	48 453 0361.00	48 453 0362.00	48 453 0363.00	48 453 0364.00	48 453 0365.00	48 453 0366.00	48 453 0367.00	48 453 0368.00
48 453 0369.00	48 453 0370.00	48 453 0371.00	48 453 0372.00	48 453 0373.00	48 453 0374.00	48 453 0375.00	48 453 0376.00	48 453 0400.00	48 453 0401.00
48 453 0402.00 48 453 0412.00	48 453 0403.00 48 453 0413.00	48 453 0404.00 48 453 0414.00	48 453 0405.00 48 453 0415.00	48 453 0406.00 48 453 0416.00	48 453 0407.00 48 453 0417.00	48 453 0408.00 48 453 0418.00	48 453 0409.00 48 453 0419.00	48 453 0410.00 48 453 0420.00	48 453 0411.00 48 453 0421.00
48 453 0422.00		48 453 0414.00	48 453 0425.00	48 453 0426.00	48 453 0417.00	48 453 0428.00	48 453 0419.00	48 453 0430.00	48 453 0431.00
48 453 0432.00		48 453 0434.00	48 453 0435.00	48 453 0436.00	48 453 0437.00	48 453 0438.00	48 453 0439.00	48 453 0440.00	48 453 0441.00
48 453 0442.00		48 453 0444.00	48 453 0445.00	48 453 0446.00	48 453 0447.00	48 453 0448.00	48 453 0449.00	48 453 0450.00	48 453 0451.00
48 453 0452.00	48 453 0453.00	48 453 0454.00	48 453 0455.00	48 453 0456.00	48 453 0457.00	48 453 0458.00	48 453 0459.00	48 453 0460.00	48 453 0461.00
48 453 0462.00		48 453 0464.00	48 453 0465.00	48 453 0466.00	48 453 0467.00	48 453 0468.00	48 453 0469.00	48 453 0470.00	48 453 9800.00
TEXAS (48) - WIL	LIAMSON COUNT	Y (491) - 135 Trac	ts					·	
48 491 0201.06	48 491 0201.08	48 491 0201.09	48 491 0201.11	48 491 0201.13	48 491 0201.14	48 491 0201.15	48 491 0201.16	48 491 0201.17	48 491 0201.18
48 491 0201.19	48 491 0201.20	48 491 0201.21	48 491 0201.22	48 491 0201.23	48 491 0201.24	48 491 0202.01	48 491 0202.03	48 491 0202.05	48 491 0202.06
48 491 0202.07		48 491 0203.10	48 491 0203.11		48 491 0203.21	48 491 0203.23	48 491 0203.25	48 491 0203.26	48 491 0203.27
48 491 0203.29		48 491 0203.31	48 491 0203.32	48 491 0203.33	48 491 0203.34	48 491 0203.35	48 491 0203.36	48 491 0203.37	48 491 0203.38
48 491 0203.39		48 491 0203.41	48 491 0203.42	48 491 0203.43	48 491 0203.44	48 491 0203.45	48 491 0203.46	48 491 0203.47	48 491 0203.48
48 491 0203.49	48 491 0203.50	48 491 0203.51	48 491 0203.52	48 491 0203.53	48 491 0203.54	48 491 0203.55	48 491 0203.56		
48 491 0204.05	48 491 0204.06	48 491 0204.08	48 491 0204.09	48 491 0204.10	48 491 0204.11	48 491 0205.03	48 491 0205.05	48 491 0205.07	
48 491 0205.09	48 491 0205.11	48 491 0205.12	48 491 0205.13	48 491 0205.14 48 491 0207.01	48 491 0205.15	48 491 0205.16	48 491 0205.17	48 491 0206.02	48 491 0206.04
48 491 0206.06 48 491 0207.11		48 491 0206.08 48 491 0207.13	48 491 0206.09 48 491 0208.08	48 491 0207.01	48 491 0207.04 48 491 0208.11	48 491 0207.06 48 491 0208.12	48 491 0207.07 48 491 0208.13	48 491 0207.09 48 491 0208.14	48 491 0207.10 48 491 0208.15
48 491 0208.16	48 491 0207.12	48 491 0207.13	48 491 0208.08	48 491 0208.20	48 491 0208.11	48 491 0208.12	48 491 0209.00	48 491 0210.00	48 491 0208.13
48 491 0212.01		48 491 0212.03	48 491 0213.00	48 491 0214.02	48 491 0214.04	48 491 0214.05	48 491 0214.06	48 491 0214.07	48 491 0215.02
48 491 0215.03	48 491 0215.06	48 491 0215.09	48 491 0215.10	48 491 0215.11	48 491 0215.12	48 491 0215.13	48 491 0215.14	48 491 0215.15	
48 491 0215.17		48 491 0216.01	48 491 0216.02	48 491 0216.03			•		-
				TEXAS N	ON-MSA				
				I LAMS IV	OI4-IVISA				

Texas (48) - Fisher County - 3 Tracts

48 151 9503 48 151 9504 48 151 9999.99

Texas (48) - Nolan County - 6 Tracts

48 353 9501 48 353 9502 48 353 9503 48 353 9504 48 353 9505 48 353 9999.99









### OTHER REGULATORY INFORMATION

#### This section contains:

- All written comments received from the public for the current year and each of the prior two
  calendar years that specifically relate to the bank's performance in helping to meet community
  credit needs, and any response to the comments by the bank, if neither the comments nor the
  responses contain statements that reflect adversely on the good name or reputation of any persons
  other than the bank or publication of which would violate specific provisions of law;
- A copy of the public section of the Bank's most recent CRA Performance Evaluation prepared by the FDIC, which will be placed in the public <u>within 30 business days</u> after its receipt from the FDIC;
- The Bank's CRA Disclosure Statement, which shall be placed in the public file <u>within three business</u> days of its receipt from the FDIC; and
- For a bank required to report home mortgage loan data shall include in its public file a written notice that the institution's HMDA Disclosure Statement may be obtained on the Consumer Financial Protection Bureau's (Bureau's) Web site. In addition, a bank that elected to have the FDIC consider the mortgage lending of an affiliate shall include in its public file the name of the affiliate and a written notice that the affiliate's HMDA Disclosure Statement may be obtained at the Bureau's Web site. The bank shall place the written notice(s) in the public file within three business days after receiving notification from the Federal Financial Institutions Examination Council of the availability of the disclosure statement(s).

### **WRITTEN COMMENTS**

Cornerstone Capital Bank and Roscoe Bank have not received any CRA written comments from the previous two (2) years.

#### CRA PERFORMANCE EVALUATION

Roscoe Bank's most recent CRA Performance Evaluation ("PE") follows from August 13, 2018.









### PUBLIC DISCLOSURE

August 13, 2018

### COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

The Roscoe State Bank Certificate Number: 1213

117 Cypress Street Roscoe, Texas 79545

Federal Deposit Insurance Corporation Division of Depositor and Consumer Protection Dallas Regional Office

> 1601 Bryan Street Dallas, Texas 75201

This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.









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#### INSTITUTION RATING

**INSTITUTION'S CRA RATING:** This institution is rated <u>Satisfactory.</u> An institution in this group has a satisfactory record of helping to meet the credit needs of its assessment area, including individuals and businesses of different income levels, in a manner consistent with its resources and capabilities.

The Roscoe State Bank's satisfactory performance under the Lending Test supports the overall Satisfactory Community Reinvestment Act (CRA) rating. Examiners did not identify any evidence of discriminatory or other illegal credit practices. The following points summarize the bank's Lending Test performance.

- The loan-to-deposit (LTD) ratio is reasonable given the institution's size, financial
  condition, and assessment areas credit needs.
- The bank originated a majority of small business and small farm loans inside the assessment areas.
- The geographic distribution of loans reflects reasonable dispersion throughout the assessment areas.
- The distribution of borrowers reflects reasonable penetration among businesses and farms of different sizes.
- The bank did not receive any CRA-related complaints since the previous evaluation; therefore, this factor did not affect the Lending Test rating.







#### SCOPE OF EVALUATION

#### **General Information**

This evaluation covers the time period from August 20, 2012 to August 13, 2018, the date of the previous evaluation to this evaluation's date. To assess performance, examiners applied the Interagency Small Institution Examination Procedures. These procedures include the CRA Small Bank Lending Test.

The Lending Test considered the bank's performance according to the following criteria:

- Loan-to-deposit ratio
- Assessment area concentration
- Geographic distribution
- Borrower profile
- Response to CRA-related complaints.

#### Assessment Area Weighting

The bank operates in two assessment areas in the State of Texas, as more fully described under the Description of Assessment Areas. Examiners applied full-scope procedures to both assessment areas. Examiners selected the Texas Non-MSA AA for full-scope procedures as the majority of the bank's lending, deposits, and branching activities arose from this area. Examiners also chose to perform separate full-scope procedures on the Austin MSA AA as this area did not receive a separate review at the previous evaluation.

Examiners placed greater weight on the results in the Texas Non-MSA AA when arriving at conclusions and ratings. The following table shows the distribution of loans, deposits, and branches for the designated AAs.

Assessment Area Breakdown of Loans, Deposits, and Branches						
Assessment Area	% of Loans (% of \$)	% of Deposits (% of \$)	Branch Offices (% of Total)			
Austin MSA AA	38.4	19.2	33.3			
Texas Non-MSA AA	61.6	80.8	66.7			
Total	100.0	100.0	100.0			

#### Loan Products Reviewed

CRA Small Bank procedures require examiners to determine the bank's major product lines from which to sample and as an initial matter, examiners can select from the same loan categories used for CRA Large Bank evaluations: home mortgage, small business, small farm, and consumer loans. The following table illustrates the bank's originations and purchases over the most recent calendar year by loan type.









Loans Originated or Purchased					
Loan Category	\$(000s)	%	#	%	
Construction and Land Development	4,671	7.4	18	2.4	
Secured by Farmland	4,343	6.9	13	1.7	
Secured by 1-4 Family Residential Properties	8,651	13.6	64	8.3	
Multi-Family (5 or more) Residential Properties	0	0.0	0	0.0	
Commercial Real Estate Loans	3,902	6.1	16	2.1	
Commercial and Industrial Loans	17,418	27.4	170	22.2	
Agricultural Loans	21,055	33.2	136	17.7	
Consumer Loans	3,454	5.4	350	45.6	
Other Loans	0	0.0	0	0.0	
Total Loans	63,494	100.0	767	100.0	

Based on the above table, examiners concluded the primary products to be agricultural and commercial loans. This conclusion considered the bank's business strategy, lending focus, and the dollar and number volume of loans originated during the evaluation period.

Agricultural loans (Secured by Farmland and Agricultural Loans) comprise 40.1 percent by dollar volume and commercial loans (Commercial and Industrial and Commercial Real Estate loans) comprise 33.5 percent by dollar volume. Since none of the other loan categories represented a major product line and thus would not materially affect any conclusions or ratings, including residential loans (consisting of 1-4 Family and Multi-family) at 13.6 percent and consumer loans at 5.4 percent by dollar volume, this evaluation does not discuss them. The 2017 HMDA data is available in Appendix B for informational purposes only.

This evaluation considered a random sample of 40 small farm loans totaling approximately \$3.6 million from the universe of 137 of such loans totaling over \$11 million originated in 2017. Examiners also considered an initial random sample of 40 small business loans totaling nearly \$2.3 million from a universe of 184 of such loans totaling over \$17 million originated in 2017. Examiners based the samples on a statistical 90 percent Confidence Interval with at least 15 percent Precision Level. Examiners used 2017 Dunn and Bradstreet (D&B) demographic data as the standard for comparisons.

While agricultural lending represents a major product line for the institution overall, this product does not represent a product line within the Austin MSA AA. Therefore, examiners determined small business lending to be the primary product for the Austin MSA AA.

For purposes of Geographic Distribution and Borrower Profile assessments only, evaluation considered an additional random sample of 9 small business loans totaling nearly \$1.5 million located in the Austin MSA AA originated in 2017. This expanded sample of loans originated within the designated AA allowed examiners to draw more meaningful conclusions.







#### Loan Product Weighting

Examiners considered the dollar volume and number of loans originated as well as management's stated business strategy when determining the weighting to apply to the loan products reviewed. Although agricultural lending represented a larger portion of the bank's dollar volume of lending, commercial lending represented a larger portion of lending by the number of loans. Therefore, examiners placed equal weight on the bank's record of originating small farm and small business lending.

#### **DESCRIPTION OF INSTITUTION**

#### Background

The Roscoe State Bank (RSB) began operations in 1906. RSB is wholly owned by Roscoe Financial Corporation, Roscoe, Texas. The institution received a Satisfactory rating at its previous FDIC Performance Evaluation, dated August 20, 2012, based on Interagency Small Bank Procedures.

#### **Operations**

RSB functions as a commercial and agricultural bank and operates out of three offices within Texas. The main office is located in Roscoe with full service branch locations in Sweetwater and Bastrop. The Roscoe and Sweetwater locations are both located in Nolan County, which is included in the Texas Non-MSA portion of the state. The Bastrop branch is located in Bastrop County, which is within the Austin-Round Rock Texas MSA. The bank did not open or close any offices or participate in any merger or acquisition activity since the previous evaluation.

The bank offers a variety of loan products, including loans for commercial, agricultural, home mortgage, and consumer purposes, as well as a full line of deposit services, including demand accounts, interest-bearing checking accounts, savings accounts, individual retirement accounts, and certificates of deposit. The bank operates lobby hours at all three locations which are typical for the areas and the industry. All offices offer drive-up banking and automated teller machines. Additionally, the bank offers electronic banking through the bank's website, www.rsb.bank, and mobile application.

Branch Locations						
Location	City	Office Type	CT Income Level	Branch Opened or Closed Since Last Evaluation		
Bastrop County:						
710 Hwy 71 West	Bastrop	Branch	Middle	No		
Nolan County:						
117 Cypress Street	Roscoe	Main Office	Upper	No		
209 Cedar Street	Sweetwater	Branch	Moderate	No		

Source: Bank Records.







#### Ability and Capacity

As of the June 30, 2018, Report of Income and Condition, the institution reported total assets of \$152,740,000, which included total loans of \$72.0 million and securities totaling \$69.0 million.

The following table illustrates the loan portfolio as of June 30, 2018. As shown, commercial loans comprise the largest loan category at 35.9 percent, followed by real estate loans at 28.1 percent and agricultural loans at 24.5 percent which is slightly inconsistent with the loan origination table found under the *Scope of Evaluation* section. The discrepancy in loan composition is primarily due to long-term loans remaining in the portfolio.

Loan Category	\$(000s)	%	
Construction and Land Development	5,005	6.9	
Secured by Farmland	7,986	11.1	
Secured by 1-4 Family Residential Properties	19,918	27.6	
Secured by Multifamily (5 or more) Residential Properties	359	0.5	
Secured by Nonfarm Nonresidential Properties	14,233	19.7	
Total Real Estate Loans	47,501	65.8	
Commercial and Industrial Loans	11,641	16.2	
Agricultural Loans	9,641	13.4	
Consumer Loans	3,154	4.4	
Other Loans	116	0.2	
Less: Unearned Income	0	0.0	
Total Loans	72,053	100.0	

Examiners did not identify any financial, legal, or other impediments that affect the bank's ability to meet assessment area credit needs.

#### DESCRIPTION OF ASSESSMENT AREAS

The CRA requires each financial institution to define one or more assessment areas within which examiners will evaluate its CRA performance. RSB designated two assessment areas: 1) a portion of the Austin MSA AA and 2) a portion of the Texas Non-MSA AA. The combined AAs encompass 16 total census tracts that hold the following income designations as of the 2015 American Community Survey (2015 ACS Census data) updates to the 2010 U.S. Census data: six moderate-, seven middle-, and three upper-income tracts. The income designations within the individual tracts shifted slightly from the 2010 U.S. Census data; however, the overall number of tracts within each designation remained the same. The areas conform to CRA regulatory requirements and do not arbitrarily exclude any low- or moderate-income census tracts. The following discussion provides information on the bank's assessment areas, focusing on the 2015 ACS data.









#### Austin MSA Assessment Area

The Austin MSA AA includes all ten tracts of Bastrop County. The area includes four moderateand six middle-income tracts. Bastrop County is located in central Texas, just east of Austin, Texas. Bastrop, Elgin, and Smithville represent the county's three largest cities.

#### Economic and Demographic Data

The assessment area contains a total population of 76,948 with 4,161 businesses and 208 farms. The area additionally contains 25,454 total households and 29,522 total housing units. The median family income for the MSA is \$78,997.

The following table illustrates select demographic characteristics of the assessment area.

As	ssessment	Area: Aust	in MSA AA			
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	10	0.0	40.0	60.0	0.0	0.0
Population by Geography	76,948	0.0	32.6	67.4	0.0	0.0
Housing Units by Geography	29,522	0.0	35.1	64.9	0.0	0.0
Owner-Occupied Units by Geography	19,874	0.0	33.5	66.5	0.0	0.0
Occupied Rental Units by Geography	5,580	0.0	42.1	57.9	0.0	0.0
Vacant Units by Geography	4,068	0.0	33.6	66.4	0.0	0.0
Businesses by Geography	4,161	0.0	40.6	59.4	0.0	0.0
Farms by Geography	208	0.0	31.3	68.8	0.0	0.0
Family Distribution by Income Level	18,355	25.5	21.8	20.8	31.9	0.0
Household Distribution by Income Level	25,454	27.2	18.7	18.9	35.2	0.0
Median Family Income MSA - 12420 Austin-Round Rock, TX MSA		\$78,997	Median Housi	ng Value		\$128,559
			Median Gross	Rent		\$932
			Families Belo	w Poverty Le	evel	10.1%

Due to rounding, totals may not equal 100.0 (\*\*) The NA category consists of geographies that have not been assigned an income classification.

The analysis of small business loans under the Borrower Profile performance factor compares the distribution of business by Gross Annual Revenues (GAR) to 2017 D&B Data. According to 2017 D&B Data, 88.7 percent of businesses reported GAR of \$1 million or less.

Services represent the largest portion of businesses at 41.6 percent, followed by retail trade at 14.6 percent, and non-classifiable establishments and construction each at 9.5 percent. According to the 2017 D&B survey, 91.6 percent of all businesses in the assessment area employ fewer than 10 employees.







Data obtained from the U.S. Bureau of Labor Statistics indicates that the annual unemployment rate for 2017 for Bastrop County was 3.5 percent. For the same period, the state of Texas noted an unemployment rate of 4.2 percent while the national rate stood at 4.4 percent.

#### Competition

The assessment area offers low competition in the market for financial services with one branch location per 4,049 persons. According to the June 30, 2017 FDIC Deposit Market Share Report, ten FDIC-insured financial institutions operated 19 branches within the Austin MSA AA. RSB ranks fifth in deposit market share but holds only 2.7 percent of the deposit market share within the AA.

#### Community Contact

As part of the evaluation process, examiners obtain information from third parties active in the assessment area to assist in identifying the credit needs. This information helps determine whether local financial institutions are responsive to these needs. It also shows what credit opportunities are available.

Examiners contacted a community member knowledgeable of the area's business and economic environment to help assess the current economic conditions, community credit needs and potential opportunities for bank involvement. The area has new homes, apartments, businesses, and health care systems being built, and the population is increasing. One of the apartment complexes being built is designated as affordable housing, which will increase housing options for low- and moderate-income residents. Major employers in Bastrop County area include Bastrop Independent School District, Hyatt Regency, and Bastrop County.

The contact stated the greatest need for the area is small business loans and financial education for small business owners. The contact stated the area has many financial institutions, each offering something unique to the area, and all of the institutions have a positive perception within the community.

#### Credit and Community Development Needs and Opportunities

The assessment area created varied loan demand for various loan types, including commercial and residential real estate loans. The area's economy also supports credit growth and opportunities for various loan types. Considering information obtained from the community contact, bank management, as well as demographic and economic data, examiners determined the areas primary credit needs include commercial and residential loans.

#### Texas Non-MSA Assessment Area

The Texas Non-MSA AA includes all five tracts of Nolan County and one tract in Fisher County. Combined, the area includes two moderate-, one middle-, and three upper-income tracts. Nolan County is located in west Texas, approximately 45 miles west of Abilene, Texas. Fisher County is located directly north of Nolan County. Roby, Roscoe, and Sweetwater are the assessment area's largest cities.







### Economic and Demographic Data

The assessment area contains a total population of 16,779 with 988 businesses and 116 farms. The area additionally contains 6,318 total households and 8,053 total housing units. The median family income for the Texas Non-MSA is \$52,076.

The following table illustrates select demographic characteristics of the assessment area.

Demographic Information of the Assessment Area						
Asse	ssment Ar	ea: Texas-l	Non MSA AA			
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	6	0.0	33.3	16.7	50.0	0.0
Population by Geography	16,779	0.0	36.6	12.7	50.7	0.0
Housing Units by Geography	8,053	0.0	36.2	11.9	51.8	0.0
Owner-Occupied Units by Geography	4,354	0.0	31.6	12.6	55.8	0.0
Occupied Rental Units by Geography	1,964	0.0	49.1	10.4	40.5	0.0
Vacant Units by Geography	1,735	0.0	33.4	12.0	54.6	0.0
Businesses by Geography	988	0.0	41.9	11.7	46.4	0.0
Farms by Geography	116	0.0	12.1	13.8	74.1	0.0
Family Distribution by Income Level	4,042	22.6	20.1	18.9	38.4	0.0
Household Distribution by Income Level	6,318	25.4	19.2	17.8	37.7	0.0
Median Family Income Non-MSAs - TX		\$52,076	Median Housi	ing Value		\$60,794
	•		Median Gross	Rent		\$548
			Families Belo	w Poverty Le	evel	14.5%

Due to rounding, totals may not equal 100.0 (\*\*) The NA category consists of geographies that have not been assigned an income classification.

The analysis of small business and small farm loans under the Borrower Profile performance factors compares the distribution of business by Gross Annual Revenues (GAR) to 2017 D&B Data. According to 2017 D&B Data, 75.6 percent of businesses and 94.0 percent of farms reported GAR of \$1 million or less.

Services represent the largest portion of businesses at 37.0 percent, followed by retail trade at 15.1 percent, and agriculture, forestry and fishing at 10.5 percent. According to the 2017 D&B survey, 86.8 percent of all businesses in the assessment area employ fewer than ten employees.

Data obtained from the U.S. Bureau of Labor Statistics indicates the annual unemployment rate for 2017 was 4.1 percent for Nolan County and 3.5 percent for Fisher County. For the same period, the state of Texas noted an unemployment rate of 4.2 percent while the national rate stood at 4.4 percent.







#### Competition

The assessment area offers low competition in the market for financial services with one branch location per 3,355 persons. According to the June 30, 2017, FDIC Deposit Market Share Report, three FDIC-insured financial institutions operated five branches within the Texas Non-MSA AA. RSB ranks second in deposit market share, holding 30.2 percent of the deposit market share.

#### Community Contact

As part of the evaluation process, examiners obtain information from third parties active in the assessment area to assist in identifying the credit needs. This information helps determine whether local financial institutions are responsive to these needs. It also shows what credit opportunities are available.

Examiners contacted a community member knowledgeable of the area's business and economic environment to help assess the current economic conditions, community credit needs and potential opportunities for bank involvement. The contact stated the city of Sweetwater has a steady economy with a low unemployment rate. However, the contact stated the area has experienced some downturn in population based on individuals moving to larger cities. The city of Sweetwater is home to a variety of industries with an abundance of agricultural land surrounding the city. The energy sector, including oil and wind energies, additionally plays a large role in the local economy. The contact said the city has seen an increase in housing rental rates due to the wages offered in the energy sector. Major employers in the AA include the local school districts, Ludlum Measurements and the local hospital system.

The contact stated many of the larger businesses in the city are headquartered in larger cities, and tend to bank with financial institutions located out of the community based on preexisting relationships. However, the contact noted an opportunity for small business lending for the local financial institutions. The local financial institutions are involved in the community and responsive to the credit needs of the area.

#### CONCLUSIONS ON PERFORMANCE CRITERIA

#### LENDING TEST

The Roscoe State Bank demonstrated reasonable performance under the Lending Test. The reasonable Geographic Distribution and Borrower Profile performances primarily support this conclusion. The bank additionally displayed a reasonable loan-to-deposit ratio and an overall majority lending concentration within the assessment areas.

### Loan-to-Deposit Ratio

The bank demonstrated a reasonable record regarding its average, net loan-to-deposit (LTD) ratio. Reasonable performance regarding the ratio's overall and comparative levels support this conclusion. Examiners considered the bank's size, business strategy, and capacity relative to the assessment area credit needs when arriving at this conclusion.







#### Overall Level

The bank's LTD ratio, calculated from the Report of Income and Condition data over the 23 quarters since the previous evaluation averaged 45.1 percent. The ratio ranged from a low of 25.4 percent as of March 31, 2013 to a high of 59.3 percent as of September 30, 2017. The ratio has shown a gradual increase driven by stable deposits and increasing volume of net loans.

#### Comparative Level

Examiners also compared the bank's performance to similarly-situated institutions based on geographic location, business focus, and asset size. As shown in the following table, the bank's average net LTD ratio is similar to the other comparable institutions in the area. The comparable bank's average net LTD ratios present a wide range of ratios from a low of 26.2 percent to a high of 73.7 percent. As a result of the 47.5 percent gap between the lowest and highest ratios, examiners focused on the bank's ratio compared to the median figure of 52.0 percent. RSB's ratio falls 6.9 percentage points below the median ratio, which is determined to be reasonable performance.

Bank	Total Assets as of 3/31/2018 (\$000s)	Average Net LTD Ratio (%)
The Roscoe State Bank, Roscoe, TX	156,627	45.1
Similarly-Situated Institutions		
First National Bank, Rotan, TX	75,758	52.0
Frontier Bank of Texas, Elgin, TX	228,526	73.7
Texas National Bank, Sweetwater, TX	138,521	26.2

### Assessment Area Concentration

The institution granted a majority of its small business and small farm loans within its assessment areas. The majority record, by both number and dollar volume, regarding small business and small farm loans granted inside the assessment areas supports this conclusion. Examiners considered the bank's asset size and office structure as well as the loan categories reviewed relative to the assessment areas' size and economy when arriving at this conclusion.

#### Small Business Loans

RSB granted a majority of its small business loans inside its assessment areas. The following table indicates that a majority of small business loans by the percentages of number and dollar volume were originated inside the bank's assessment areas.

#### Small Farm Loans

RSB granted a majority of its small farm loans inside its assessment areas. The following table indicates that a majority of small farm loans by the percentages of number and dollar volume were originated inside the bank's assessment areas.







		Lendi	ng Insic	le and Ou	tside of tl	ne Assessn	ient Area	0		
Tricioso		Number (	of Loan	s	T-4-1	Dollars	TT 4 1			
Loan Category	Ins	ide	Ou	tside	0.000,000,000	Total Inside		Outside		Total
	#	%	#	%	#	\$	%	\$	%	\$(000s)
Small Business	29	72.5	11	27.5	40	1,452	63.5	836	36.5	2,288
Small Farm	34	85.0	6	15.0	40	2,899	80.5	704	19.5	3,603
Source: 2017 Bar	ak Record	ls								

Examiners determined the overall performance of lending indicates the institution granted a majority of its loans inside its assessment areas.

#### **Geographic Loan Distribution**

The geographic distribution of loans reflects reasonable performance. Overall poor lending dispersion performance in the Texas Non-MSA AA in conjunction with excellent lending dispersion performance in the Austin MSA AA, reflects an overall reasonable performance. Examiners focused on the comparison of the bank's lending performance to the distribution of small businesses and small farms when arriving at conclusions.

This factor only considered loans from the sample of small business and small farm loans granted inside the bank's assessment areas. As previously noted, small business lending performance in the Austin MSA AA was expanded to include nine additional small business loans totaling \$1,466,778 originated within the AA to draw more meaningful conclusions. Additionally, one small farm loan for \$185,500 included in the initial sample of small farm loans was originated in the Austin MSA AA. Since this small farm lending does not represent a major product line in the Austin MSA AA, this loan is not included in any further analysis.

#### Texas Non-MSA AA

The geographic distribution of lending in the bank's Texas Non-MSA AA reflects poor performance. The poor small farm lending performance outweighed the reasonable small business lending to support this conclusion.

As previously mentioned, the Texas Non-MSA  $\overline{AA}$  does not include any low-income census tracts.

#### Small Business Loans

The geographic distribution of sampled small business loans reflects reasonable dispersion. A reasonable record of lending to entities in moderate-income tracts supports this conclusion.

The following table reveals by number, the bank originated 36.4 percent of its small business loans within this assessment area to entities in moderate-income geographies. This figure falls below, but remains in a reasonable range with, the percentage of businesses operating in these tracts. Therefore, the bank's distribution of lending to businesses in the Texas Non-MSA AA reflects reasonable lending performance.









Geographic Distribution of Small Business Loans Assessment Area: Texas-Non MSA AA									
Tract Income Level	% of Businesses	#	%	\$(000s)	%				
Moderate	41.9	8	36.4	124	13.3				
Middle	11.7	1	4.5	13	1.4				
Upper	46.4	13	59.1	793	85.3				
Totals	100.0	22	100.0	930	100.0				

Source: 2017 D&B Data; 1/1/2017 - 12/31/2017 Bank Data Due to rounding, totals may not equal 100.0

#### Small Farm Loans

The geographic distribution of sampled small farm loan reflects poor dispersion. A poor record of lending to entities in moderate-income tracts supports this conclusion.

The following table shows the bank did not originate any small farm loans in the moderate-income geographies. D&B data shows 12.1 percent of farms reported operating within these geographies, indicating a potential for lending within these geographies. The census geographies with moderate-income designations predominately include the city of Sweetwater. Therefore, although some opportunities for small farm lending exist, the opportunities are limited. The bank's lack of lending to farms in the moderate-income geographies within the Texas Non-MSA AA reflects poor lending performance.

Geographic Distribution of Small Farm Loans Assessment Area: Texas-Non MSA AA									
Tract Income Level	% of Farms	#	%	\$(000s)	%				
Moderate	12.1	0	0.0	0.0	0.0				
Middle	13.8	3	9.1	66	2.4				
Upper	74.1	30	90.9	2,647	97.6				
Totals	100.0	33	100.0	2,713	100.0				

#### Austin MSA AA

The geographic distribution of lending in the bank's Austin MSA AA reflects excellent performance. The excellent small business lending performance supports this conclusion.

As mentioned, the Austin MSA AA does not include any low-income census tracts.

#### Small Business Loans

The geographic distribution of sampled small business loans reflects excellent dispersion. An excellent record of lending to entities in moderate-income tracts supports this conclusion.









The following table reveals the bank originated 62.5 percent of its small business loans within this assessment area to entities in moderate-income geographies. This figure is slightly higher than 1.5 times the percentage of businesses operating within these geographies, reflecting excellent performance.

	Geographic Dist	ribution of S	mall Business Lo	ans					
Assessment Area: Austin MSA AA									
Tract Income Level	% of Businesses	#	%	\$(000s)	0/0				
Moderate	40.6	10	62.5	1,349	67.8				
Middle	59.4	6	37.5	640	32.2				
Totals	100.0	16	100.0	1,989	100.0				

Source: 2017 D&B Data; 1/1/2017 - 12/31/2017 Bank Data Due to rounding, totals may not equal 100.0

#### **Borrower Profile Loan Distribution**

The distribution of borrowers reflects reasonable penetration among businesses and farms of different sizes. The reasonable record of small business lending in the Texas Non-MSA AA and the Austin MSA AA and small farm lending in the Texas Non-MSA AA supports this conclusion. Examiners considered the loan categories reviewed relative to the available comparative data and any performance context issues. Therefore, examiners focused on the number volume of loans to businesses and farms with GAR's of \$1 million or less.

This factor only considered loans from the sample of small business and small farm loans granted inside the bank's assessment areas. As previously noted, small business lending performance in the Austin MSA AA was expanded to include nine additional small business loans totaling \$1,466,778 originated within the AA in order to draw more meaningful conclusions. Additionally, one small farm loan for \$185,500 included in the initial sample of small farm loans was originated in the Austin MSA AA. Since this small farm lending does not represent a major product line in the Austin MSA AA, this loan is not included in any further analysis.

### Texas Non-MSA AA

The distribution of small business and small farm loans based on the borrowers' profiles in the Texas Non-MSA AA reflects reasonable performance. Reasonable performance of small business and small farm lending supports this conclusion.

#### Small Business Loans

The distribution of small business loans in the Texas Non-MSA AA reflects reasonable penetration of loans to businesses with gross annual revenues of \$1 million or less.

The following table shows that the bank originated 72.8 percent of the sampled loans to businesses with gross annual revenues of \$1 million or less. This level of lending compares reasonably to the 75.6 percent of businesses in this revenue category. Overall, the bank's level









of lending reflects reasonable performance regarding small business loans in the Texas Non-MSA AA.

Detailed Distribution of Small Business Loans by Gross Annual Revenues  Assessment Area: Texas-Non MSA AA										
Gross Revenue Level	% of Businesses	#	%	\$(000s)	%					
<\$100,000	35.6	3	13.6	23	2.5					
\$100,000 - \$249,999	27.6	6	27.3	202	21.7					
\$250,000 - \$499,999	8.9	1	4.6	6	0.7					
\$500,000 - \$1,000,000	3.4	6	27.3	109	11.7					
Subtotal <= \$1,000,000	75.6	16	72.8	340	36.6					
>\$1,000,000	5.2	1	4.6	40	4.3					
Revenue Not Available	19.2	5	22.7	550	59.1					
Total	100.0	22	100.0	930	100.0					

Source: 2017 D&B Data, Bank Data Due to rounding, totals may not equal 100.0

#### Small Farm Loans

The distribution of small farm loans in the Texas Non-MSA AA reflects reasonable penetration to farms with GAR of \$1 million or less.

The following table shows that the bank originated 78.8 percent of its loans to farms with GARs of \$1 million or less. Although this level of lending falls 15.2 percentage points below the D&B Data, it remains within a reasonable range of the demographic data. Additionally, examiners noted the 7 loans in the highest revenue category were made to 3 entities. The concentration of lending to a smaller number of entities further emphasizes the reasonableness of the bank's performance. Overall, the bank's level of lending reflects reasonable performance regarding small farm loans.





Detailed Distribution of Small Farm Loans by Gross Annual Revenues  Assessment Area: Texas-Non MSA AA									
Gross Revenue Level	% of Farms	#	%	\$(000s)	%				
< \$100,000	45.7	4	12.1	35	1.3				
\$100,000 - \$249,999	39.7	14	42.5	523	19.3				
\$250,000 - \$499,999	6.9	4	12.1	483	17.8				
\$500,000 - \$1,000,000	1.7	4	12.1	656	24.2				
Subtotal <= \$1,000,000	94.0	26	78.8	1,697	62.6				
>\$1,000,000	2.6	7	21.2	1,016	37.4				
Revenue Not Available	3.4	0	0.0	0	0.0				
Total	100.0	33	100.0	2,713	100.0				

Source: 2017 D&B Data, Bank Data Due to rounding, totals may not equal 100.0

#### Austin MSA AA

The distribution of small business loans based on borrowers' profiles in the Austin MSA AA reflects reasonable performance. Reasonable performance regarding small business lending supports this conclusion.

#### Small Business Loans

The distribution of small business loans in the Austin MSA AA reflects reasonable penetration of loans to businesses with gross annual revenues of \$1 million or less.

The following table shows that the bank originated 87.6 percent of the sampled loans to businesses with gross annual revenues of \$1 million or less. This level of lending compares reasonably to the 88.7 percent of businesses in this revenue category. Overall, the bank's level of lending reflects reasonable performance regarding small business loans in the Austin MSA





Detailed Distribution of Small Business Loans by Gross Annual Revenues  Assessment Area: Austin MSA AA									
Gross Revenue Level	% of Businesses	#	%	\$(000s)	%				
< \$100,000	47.1	5	31.3	182	9.2				
\$100,000 - \$249,999	31.5	6	37.5	419	21.1				
\$250,000 - \$499,999	6.5	0	0.0	0	0.0				
\$500,000 - \$1,000,000	3.7	3	18.8	1,171	58.9				
Subtotal <= \$1,000,000	88.7	14	87.6	1,772	89.2				
>\$1,000,000	2.7	1	6.2	216	10.8				
Revenue Not Available	8.5	1	6.2	1	0.0				
Total	100.0	16	100.0	1,989	100.0				

Source: 2017 D&B Data, Bank Data Due to rounding, totals may not equal 100.0

### Response to CRA Complaints

The bank did not receive any CRA-related complaints since the previous evaluation; therefore, this factor did not affect the Lending Test rating.

# DISCRIMINATORY OR OTHER ILLEGAL CREDIT PRACTICES REVIEW

Examiners did not identify any evidence of discriminatory or other illegal credit practices; therefore, this consideration did not affect the institution's overall CRA rating.







APPENDIX A

#### **GLOSSARY**

**Aggregate Lending:** The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

**Area Median Income:** The median family income for the MSA, if a person or geography is located in an MSA; or the statewide nonmetropolitan median family income, if a person or geography is located outside an MSA.

**Assessment Area:** A geographic area delineated by the bank under the requirements of the Community Reinvestment Act.

**Census Tract:** A small, relatively permanent statistical subdivision of a county or equivalent entity. The primary purpose of census tracts is to provide a stable set of geographic units for the presentation of statistical data. Census tracts generally have a population size between 1,200 and 8,000 people, with an optimum size of 4,000 people. Census tract boundaries generally follow visible and identifiable features, but they may follow nonvisible legal boundaries in some instances. State and county boundaries always are census tract boundaries.

Combined Statistical Area (CSA): A combination of several adjacent metropolitan statistical areas or micropolitan statistical areas or a mix of the two, which are linked by economic ties.

Consumer Loan(s): A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, home equity loans, other secured consumer loans, and other unsecured consumer loans

Core Based Statistical Area (CBSA): The county or counties or equivalent entities associated with at least one core (urbanized area or urban cluster) of at least 10,000 population, plus adjacent counties having a high degree of social and economic integration with the core as measured through commuting ties with the counties associated with the core. Metropolitan and Micropolitan Statistical Areas are the two categories of CBSAs.

Family: Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family. Other family is further classified into "male householder" (a family with a male householder and no wife present) or "female householder" (a family with a female householder and no husband present).

Family Income: Includes the income of all members of a family that are age 15 and older.









**FFIEC-Estimated Income Data:** The Federal Financial Institutions Examination Council (FFIEC) issues annual estimates which update median family income from the metropolitan and nonmetropolitan areas. The FFIEC uses American Community Survey data and factors in information from other sources to arrive at an annual estimate that more closely reflects current economic conditions.

**Full-Scope Review:** A full-scope review is accomplished when examiners complete all applicable interagency examination procedures for an assessment area. Performance under applicable tests is analyzed considering performance context, quantitative factors (for example, geographic distribution, borrower profile, and total number and dollar amount of investments), and qualitative factors (for example, innovativeness, complexity, and responsiveness).

**Geography:** A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

Home Mortgage Disclosure Act (HMDA): The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants; the amount of loan requested; and the disposition of the application (approved, denied, and withdrawn).

Home Mortgage Disclosure Loan Application Register (HMDA LAR): The HMDA LARs record all applications received for residential purchase, refinance, home improvement, and temporary-to-permanent construction loans.

Home Mortgage Loans: Includes home purchase and home improvement loans as defined in the HMDA regulation. This definition also includes multi-family (five or more families) dwelling loans, loans to purchase manufactured homes, and refinancings of home improvement and home purchase loans.

**Household:** Includes all persons occupying a housing unit. Persons not living in households are classified as living in group quarters. In 100 percent tabulations, the count of households always equals the count of occupied housing units.

**Household Income:** Includes the income of the householder and all other persons that are age 15 and older in the household, whether related to the householder or not. Because many households are only one person, median household income is usually less than median family income.

**Housing Unit:** Includes a house, an apartment, a mobile home, a group of rooms, or a single room that is occupied as separate living quarters.

**Limited-Scope Review:** A limited scope review is accomplished when examiners do not complete all applicable interagency examination procedures for an assessment area.







Performance under applicable tests is often analyzed using only quantitative factors (for example, geographic distribution, borrower profile, total number and dollar amount of investments, and branch distribution).

**Low-Income:** Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent in the case of a geography.

**Market Share:** The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

**Median Income:** The median income divides the income distribution into two equal parts, one having incomes above the median and other having incomes below the median.

**Metropolitan Division (MD):** A county or group of counties within a CBSA that contain(s) an urbanized area with a population of at least 2.5 million. A MD is one or more main/secondary counties representing an employment center or centers, plus adjacent counties associated with the main/secondary county or counties through commuting ties.

Metropolitan Statistical Area (MSA): CBSA associated with at least one urbanized area having a population of at least 50,000. The MSA comprises the central county or counties or equivalent entities containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county or counties as measured through commuting.

**Micropolitan Statistical Area:** CBSA associated with at least one urbanized area having a population of at least 10,000, but less than 50,000.

**Middle-Income:** Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 and less than 120 percent in the case of a geography.

**Moderate-Income:** Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 and less than 80 percent in the case of a geography.

Multi-family: Refers to a residential structure that contains five or more units.

**Nonmetropolitan Area:** All areas outside of metropolitan areas. The definition of nonmetropolitan area is not consistent with the definition of rural areas. Urban and rural classifications cut across the other hierarchies. For example, there is generally urban and rural territory within metropolitan and nonmetropolitan areas.

Owner-Occupied Units: Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.







Rated Area: A rated area is a state or multistate metropolitan area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multistate metropolitan area, the institution will receive a rating for the multistate metropolitan area.

Rural Area: Territories, populations, and housing units that are not classified as urban.

**Small Business Loan:** A loan included in "loans to small businesses" as defined in the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$1 million or less and are either secured by nonfarm nonresidential properties or are classified as commercial and industrial loans.

**Small Farm Loan:** A loan included in "loans to small farms" as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland, including farm residential and other improvements, or are classified as loans to finance agricultural production and other loans to farmers.

**Upper-Income:** Individual income that is 120 percent or more of the area median income, or a median family income that is 120 percent or more in the case of a geography.

**Urban Area:** All territories, populations, and housing units in urbanized areas and in places of 2,500 or more persons outside urbanized areas. More specifically, "urban" consists of territory, persons, and housing units in places of 2,500 or more persons incorporated as cities, villages, boroughs (except in Alaska and New York), and towns (except in the New England states, New York, and Wisconsin).

"Urban" excludes the rural portions of "extended cities"; census designated place of 2,500 or more persons; and other territory, incorporated or unincorporated, including in urbanized areas.







### APPENDIX B

### HOME MORTGAGE LOAN DISTRIBUTION

	Medi	an Family Income Range	S	
Median Family Incomes	Low <50%	Moderate 50% to <80%	Middle 80% to <120%	Upper ≥120%
Aust	in-Round Rock,	TX MSA Median Family	Income (12420)	
2017 (\$81,400)	<\$40,700	\$40,700 to <\$65,120	\$65,120 to <\$97,680	≥\$97,680
	TX NA M	Iedian Family Income (99	9999)	
2017 (\$54,200)	<\$27,100	\$27,100 to <\$43,360	\$43,360 to <\$65,040	≥\$65,040

### **Assessment Area Concentration:**

Loan Category	Number of Loans					Dollar Amount of Loans \$(000s)				
	Inside		Outside		Total	Inside		Outside		Total
	#	%	#	%	#	\$	%	\$	%	\$(000s)
Home Mortgage						•				
2017	21	60.0	14	40.0	35	1,675	43.9	2,144	56.1	3,819
Subtotal	21	60.0	14	40.0	35	1,675	43.9	2,144	56.1	3,819

Source: Evaluation Period: 1/1/2017 - 12/31/2017 Bank Data Due to rounding, totals may not equal 100.0





## Geographic Distribution: Texas Non-MSA AA

	9	Geographic Distri	bution of Home M	ortgage Lo	ans						
Assessment Area: Texas-Non MSA AA											
Tract Income Level		% of Owner- Occupied Housing Units	Aggregate Performance % of #	#	%	\$(000s)	%				
Moderate											
	2017	31.6	18.7	6	35.3	492	40.3				
Middle							-				
	2017	12.6	10.4	1	5.9	129	10.6				
Upper											
	2017	55.8	70.9	10	58.8	600	49.1				
Totals											
	2017	100.0	100.0	17	100.0	1,221	100.0				

Source: 2015 ACS Census; 1/1/2017 - 12/31/2017 Bank Data, 2017 HMDA Aggregate Data, "--" data not available. Due to rounding, totals may not equal 100.0

#### Austin MSA AA

	0	Geographic Distri	bution of Home M	lortgage Lo	ans		
		Assessmen	nt Area: Austin M	SA AA			
Tract Income Level		% of Owner- Occupied Housing Units	Aggregate Performance % of #	#	%	\$(000s)	%
Moderate							
	2017	33.5	35.6	3	75.0	346	76.2
Middle							
	2017	66.5	64.4	1	25.0	108	23.8
Totals			•		•	-	-
	2017	100.0	100.0	4	100.0	454	100.0

Source: 2015 ACS Census; 1/1/2017 - 12/31/2017 Bank Data, 2017 HMDA Aggregate Data, "--" data not available. Due to rounding, totals may not equal 100.0





Borrower Profile: Texas Non-MSA AA

	Distr	ribution of Home	Mortgage Loans b	y Borrow	er Income Le	vel					
Assessment Area: Texas-Non MSA AA											
Borrower Income	Level	% of Families	Aggregate Performance % of #	#	%	\$(000s)	%				
Low		,	•		,	***					
	2017	22.6	3.6	0	0.0	0	0.0				
Moderate											
	2017	20.1	13.1	1	5.9	29	2.4				
Middle											
	2017	18.9	19.5	5	29.4	273	22.4				
Upper											
	2017	38.4	48.2	5	29.4	318	26.0				
Not Available		,	-		**						
	2017	0.0	15.5	6	35.3	601	49.2				
Totals			•								
	2017	100.0	100.0	17	100.0	1,221	100.0				

Due to rounding, totals may not equal 100.0

#### Austin MSA AA

Distribution of Home Mortgage Loans by Borrower Income Level Assessment Area: Austin MSA AA							
Low					,		
	2017	25.5	8.6	2	50.0	202	44.5
Moderate							
	2017	21.8	23.1	0	0.0	0	0.0
Middle			•				
	2017	20.8	22.5	0	0.0	0	0.0
Upper							
	2017	31.9	30.0	2	50.0	252	55.5
Not Available							
·	2017	0.0	15.8	0	0.0	0	0.0
Totals							
	2017	100.0	100.0	4	100.0	454	100.0

Source: 2015 ACS Census; 1/1/2017 - 12/31/2017 Bank Data, 2017 HMDA Aggregate Data, "--" data not available. Due to rounding, totals may not equal 100.0









### **CRA DISCLOSURE STATEMENT**

Roscoe Bank has not been a CRA Submission reporter; therefore, a CRA Disclosure Statement is not available.

### **HMDA DISCLOSURE STATEMENT**

Roscoe Bank has not been required to report HMDA data prior to October 1. 2022. Cornerstone Home Lending has been a HMDA reporter prior to October 1, 2022. Cornerstone Capital Bank's HMDA Disclosure Statement may be obtained on the Consumer Financial Protection Bureau's (Bureau's) Web site at <a href="https://www.consumerfinance.gov/hmda">www.consumerfinance.gov/hmda</a>.

